

Indiabulls Securities Limited Unaudited Consolidated Financial Results
for the quarter and half year ended September 30, 2012

\begin{tabular}{|c|c|c|c|c|c|c|}
\hline PART I \& \multicolumn{6}{|r|}{Amount Rs. in Lakhs} \\
\hline \multicolumn{7}{|l|}{Statement of Consolidated Unaudited Results for the quarter and half-year ended September 30, 2012} \\
\hline \multirow[b]{2}{*}{Particulars} \& \multicolumn{3}{|c|}{Quarter ended} \& \multicolumn{2}{|l|}{Half year ended} \& Year ended \\
\hline \& \[
\begin{gathered}
\hline 30.09 .12 \\
\text { (Unaudited) } \\
\hline
\end{gathered}
\] \& \[
\begin{gathered}
30.06 .12 \\
\text { (Unaudited) } \\
\hline
\end{gathered}
\] \& \[
\begin{gathered}
30.09 .11 \\
\text { (Unaudited) } \\
\hline
\end{gathered}
\] \& \[
\begin{gathered}
30.09 .12 \\
\text { (Unaudited) } \\
\hline
\end{gathered}
\] \& \[
\begin{gathered}
30.09 .11 \\
\text { (Unaudited) } \\
\hline
\end{gathered}
\] \& \[
\begin{aligned}
\& 31.03 .12 \\
\& \text { (Audited) } \\
\& \hline
\end{aligned}
\] \\
\hline \begin{tabular}{l}
1 Income from Operations \\
a) Income from Operations \\
b) Other Operating Income \\
Total Income from Operations
\end{tabular} \& \[
\begin{array}{r}
3,463.86 \\
539.93 \\
\mathbf{4 , 0 0 3 . 7 9} \\
\hline
\end{array}
\] \& \[
\begin{array}{r}
3,649.53 \\
473.13 \\
\mathbf{4 , 1 2 2 . 6 6} \\
\hline
\end{array}
\] \& \[
\begin{aligned}
\& 3,518.03 \\
\& 1,174.56 \\
\& \mathbf{4 , 6 9 2 . 5 9}
\end{aligned}
\] \& \[
\begin{aligned}
\& 7,113.39 \\
\& 1,013.06 \\
\& \mathbf{8 , 1 2 6 . 4 5}
\end{aligned}
\] \& \[
\begin{aligned}
\& 6,917.64 \\
\& 2,052.85 \\
\& 8,970.49 \\
\& \hline
\end{aligned}
\] \& \[
\begin{array}{r}
14,017.21 \\
4,404.43 \\
\mathbf{1 8 , 4 2 1 . 6 4} \\
\hline
\end{array}
\] \\
\hline \begin{tabular}{l}
2 Expenses \\
a) Employee Benefits expense \\
b) Depreciation and Amortisation expense \\
c) Operating expenses \\
d) Administrative and Other expenses \\
Total Expenses
\end{tabular} \& \[
\begin{array}{r}
1,282.21 \\
214.80 \\
337.92 \\
1,000.23 \\
\mathbf{2 , 8 3 5 . 1 6} \\
\hline
\end{array}
\] \& \[
\begin{array}{r}
1,566.48 \\
230.15 \\
363.26 \\
889.62 \\
\mathbf{3 , 0 4 9 . 5 1} \\
\hline
\end{array}
\] \& \[
\begin{array}{r}
1,796.71 \\
342.06 \\
395.46 \\
2,550.48 \\
5,084.71 \\
\hline
\end{array}
\] \& \[
\begin{array}{r}
2,848.69 \\
444.95 \\
701.18 \\
1,889.85 \\
\mathbf{5 , 8 8 4 . 6 7} \\
\hline
\end{array}
\] \& \[
\begin{array}{r}
3,962.12 \\
674.01 \\
817.40 \\
5,494.97 \\
\mathbf{1 0 , 9 4 8 . 5 0} \\
\hline
\end{array}
\] \& \[
\begin{array}{r}
7,231.14 \\
1,203.92 \\
1,600.19 \\
7,843.67 \\
\mathbf{1 7 , 8 7 8 . 9 2} \\
\hline
\end{array}
\] \\
\hline 3 Profit / (Loss) from Operations before Other Income, Finance costs and Exceptional Items (1-2) \& 1,168.63 \& 1,073.15 \& (392.12) \& 2,241.78 \& (1,978.01) \& 542.72 \\
\hline 4 Other Income \& 733.84 \& 370.60 \& 432.59 \& 1,104.44 \& 1,060.62 \& 1,527.95 \\
\hline 5 Profit / (Loss) from ordinary activity before Finance Costs and Exceptional Items (3+4) \& 1,902.47 \& 1,443.75 \& 40.47 \& 3,346.22 \& (917.39) \& 2,070.67 \\
\hline 6 Finance costs \& 155.39 \& 100.68 \& 1,461.07 \& 256.07 \& 2,489.58 \& 2,767.76 \\
\hline 7 Profit / (Loss) from ordinary activity after Finance Costs but before Exceptional Items (5-6) \& 1,747.08 \& 1,343.07 \& (1,420.60) \& 3,090.15 \& \((3,406.97)\) \& (697.09) \\
\hline 8 Exceptional Items \& - \& - \& - \& - \& - \& - \\
\hline 9 Profit / (Loss) from Ordinary Activities before tax (7-8) \& 1,747.08 \& 1,343.07 \& (1,420.60) \& 3,090.15 \& \((3,406.97)\) \& (697.09) \\
\hline 10 Tax expense / (credit) (including Deferred Tax) \& 521.74 \& 360.12 \& (104.87) \& 881.86 \& (203.48) \& 331.21 \\
\hline 11 Net Profit / (Loss) from Ordinary Activities after tax (9-10) \& 1,225.34 \& 982.95 \& (1,315.73) \& 2,208.29 \& \((3,203.49)\) \& \((1,028.30)\) \\
\hline 12 Extraordinary Items (net of tax expense Rs. Nil) \& - \& - \& - \& - \& - \& - \\
\hline 13 Net Profit / (Loss) for the period (11-12) \& 1,225.34 \& 982.95 \& (1,315.73) \& 2,208.29 \& (3,203.49) \& \((1,028.30)\) \\
\hline 14 Share of Profit / (Loss) of Associates (Net) \& (23.41) \& (4.05) \& - \& (27.46) \& - \& 2.81 \\
\hline 15 Minority Interest \& - \& - \& - \& - \& - \& - \\
\hline 16 Net Profit / (Loss) from Ordinary Activities after tax, Share of Profit of Associates (net) and Minority Interest (13+14-15) \& 1,201.93 \& 978.90 \& \((1,315.73)\) \& 2,180.83 \& \((3,203.49)\) \& \((1,025.49)\) \\
\hline 17 Paid-up Equity Share Capital (Face Value of Rs. 2 per Equity Share) \& 4,622.25 \& 4,622.25 \& 4,622.25 \& 4,622.25 \& 4,622.25 \& 4,622.25 \\
\hline 18 Reserves excluding Revaluation Reserves as per Balance Sheet \& \& \& \& \& \& 18,807.55 \\
\hline 19 Minority Interest \& - \& - \& - \& - \& - \& - \\
\hline \begin{tabular}{l}
20 Earnings per Share (EPS) before extraordinary items (Face Value of Rs. 2 per Equity Share) \\
*(EPS for the quarter / half-year not annualised) \\
- Basic (Amount in Rs.) \\
- Diluted (Amount in Rs.) \\
Earnings per Share (EPS) after extraordinary items (Face Value of Rs. 2 per Equity Share) \\
*(EPS for the quarter / half-year not annualised) \\
- Basic (Amount in Rs.) \\
- Diluted (Amount in Rs.)
\end{tabular} \& \[
\begin{aligned}
\& 0.52 * \\
\& 0.52 \text { * } \\
\& \\
\& 0.52 * \\
\& 0.52 \text { * }
\end{aligned}
\] \& \[
\begin{aligned}
\& 0.42 \text { * } \\
\& 0.42 \\
\& \\
\& 0.42 \text { * } \\
\& 0.42 \text { * }
\end{aligned}
\] \& \((0.57)^{*}\)
\((0.57)^{*}\)

$(0.57)^{*}$

$(0.57)^{*}$ \& $$
\begin{aligned}
& 0.94 * \\
& 0.94 * \\
& \\
& 0.94 * \\
& 0.94 *
\end{aligned}
$$ \& $(1.39)^{*}$

$(1.39)^{*}$
$(1.39)^{*}$

$(1.39)^{*}$ \& $$
\begin{aligned}
& (0.44) \\
& (0.44) \\
& \\
& (0.44) \\
& (0.44)
\end{aligned}
$$ \\

\hline PART II \& \& \& \& \& \& \\

\hline | PARTICULARS OF SHAREHOLDING |
| :--- |
| 1 Public Shareholding |
| - Number of Equity Shares |
| - Percentage of shareholding | \& \[

$$
\begin{array}{r}
146,800,354 \\
63.52 \% \\
\hline
\end{array}
$$

\] \& \[

$$
\begin{array}{r}
152,419,213 \\
65.95 \% \\
\hline
\end{array}
$$

\] \& \[

$$
\begin{array}{r}
162,399,086 \\
70.27 \% \\
\hline
\end{array}
$$

\] \& \[

$$
\begin{array}{r}
146,800,354 \\
63.52 \% \\
\hline
\end{array}
$$

\] \& \[

$$
\begin{array}{r}
162,399,086 \\
70.27 \% \\
\hline
\end{array}
$$

\] \& \[

$$
\begin{array}{r}
152,437,321 \\
65.96 \% \\
\hline
\end{array}
$$
\] \\

\hline | 2 Promoters and Promoter Group Shareholding |
| :--- |
| a) Pledged/Encumbered |
| - Number of shares |
| - Percentage of shares (as a \% of the total shareholding of promoter and promoter group) |
| - Percentage of shares (as a \% of the total share capital of the company) |
| b) Non-encumbered |
| - Number of shares |
| - Percentage of shares (as a \% of the total shareholding of promoter and promoter group) |
| - Percentage of shares (as a \% of the total share capital of the company) | \& \[

$$
\begin{array}{r}
84,312,157 \\
100.00 \% \\
36.48 \%
\end{array}
$$

\] \& \[

$$
\begin{array}{r}
78,693,298 \\
100.00 \% \\
34.05 \%
\end{array}
$$

\] \& \[

$$
\begin{array}{r}
68,713,425 \\
100.00 \% \\
29.73 \%
\end{array}
$$

\] \& \[

$$
\begin{array}{r}
84,312,157 \\
100.00 \% \\
36.48 \%
\end{array}
$$

\] \& \[

$$
\begin{array}{r}
68,713,425 \\
100.00 \% \\
29.73 \%
\end{array}
$$

\] \& \[

$$
\begin{array}{r}
78,675,190 \\
100.00 \% \\
34.04 \%
\end{array}
$$
\] \\

\hline
\end{tabular}



| Indiabulls Securities Limited (as standalone entity) <br> Unaudited Financial Results <br> for the quarter and half year ended September 30, 2012 |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| PART I |  |  |  |  |  | unt Rs. in Lakhs |
| Statement of Standalone Unaudited Results for the quarter and half-year ended September 30, 2012 |  |  |  |  |  |  |
| Particulars | Quarter ended |  |  | Half year ended |  | Year ended |
|  | $\begin{gathered} 30.09 .12 \\ \text { (Unaudited) } \\ \hline \end{gathered}$ | $\begin{gathered} 30.06 .12 \\ \text { (Unaudited) } \end{gathered}$ | $\begin{gathered} 30.09 .11 \\ \text { (Unaudited) } \\ \hline \end{gathered}$ | $\begin{gathered} 30.09 .12 \\ \text { (Unaudited) } \end{gathered}$ | $\begin{gathered} 30.09 .11 \\ \text { (Unaudited) } \end{gathered}$ | $\begin{aligned} & 31.03 .12 \\ & \text { (Audited) } \end{aligned}$ |
| 1 a) Income from Operations <br> b) Other Operating Income <br> Total Income from Operations | 2,234.81 | 2,349.50 | 2,696.51 | 4,584.31 | 5,597.71 | 11,333.96 |
|  | 500.77 | 434.56 | 1,135.30 | 935.33 | 1,977.81 | 3,541.75 |
|  | 2,735.58 | 2,784.06 | 3,831.81 | 5,519.64 | 7,575.52 | 14,875.71 |
| 2 Expenses |  |  |  |  |  |  |
| a) Employee Benefits expense | 658.22 | 982.46 | 1,243.33 | 1,640.68 | 2,996.58 | 4,775.38 |
| b) Depreciation and Amortisation expense | 211.08 | 226.43 | 338.30 | 437.51 | 664.73 | 1,187.19 |
| c) Operating expenses | 273.46 | 295.88 | 328.37 | 569.34 | 707.98 | 1,366.88 |
| d) Administrative and Other expenses | 645.71 | 607.21 | 2,413.67 | 1,252.92 | 5,316.14 | 7,357.05 |
| Total Expenses | 1,788.47 | 2,111.98 | 4,323.67 | 3,900.45 | 9,685.43 | 14,686.50 |
| 3 Profit / (Loss) from Operations before Other Income, Finance Costs and Exceptional Items (1-2) | 947.11 | 672.08 | (491.86) | 1,619.19 | (2,109.91) | 189.21 |
| 4 Other Income | 850.13 | 449.15 | 459.78 | 1,299.28 | 1,071.83 | 1,669.68 |
| 5 Profit / (Loss) from ordinary activity before Finance Costs and Exceptional Items (3+4) | 1,797.24 | 1,121.23 | (32.08) | 2,918.47 | $(1,038.08)$ | 1,858.89 |
| 6 Finance costs | 147.24 | 98.92 | 1,456.39 | 246.16 | 2,487.07 | 2,765.47 |
| 7 Profit / (Loss) from ordinary activity after Finance Costs but before Exceptional Items (5-6) | 1,650.00 | 1,022.31 | $(1,488.47)$ | 2,672.31 | $(3,525.15)$ | (906.58) |
| 8 Exceptional Items |  | - | - | - | - | - |
| 9 Profit / (Loss) from Ordinary Activities before tax (7-8) | 1,650.00 | 1,022.31 | $(1,488.47)$ | 2,672.31 | $(3,525.15)$ | (906.58) |
| 10 Tax expense / (credit) (including Deferred Tax) | 487.81 | 251.96 | (120.15) | 739.77 | (245.33) | 253.63 |
| 11 Net Profit / (Loss) from Ordinary Activities after tax (9-10) | 1,162.19 | 770.35 | $(1,368.32)$ | 1,932.54 | $(3,279.82)$ | $(1,160.21)$ |
| 12 Extraordinary Items (net of tax expense Rs. NIL) |  | - | - | - | - | - |
| 13 Net Profit / (Loss) for the period (11-12) | 1,162.19 | 770.35 | (1,368.32) | 1,932.54 | (3,279.82) | (1,160.21) |
| 14 Paid-up Equity Share Capital (Face Value of Rs. 2 per Equity Share) | 4,622.25 | 4,622.25 | 4,622.25 | 4,622.25 | 4,622.25 | 4,622.25 |
| 15 Reserves excluding Revaluation Reserves as per Balance Sheet |  |  |  |  |  | 17,457.19 |
| 16 Earnings per Share (EPS) before extraordinary items (Face Value of Rs. 2 per Equity Share) <br> *(EPS for the quarter / half-year not annualised) <br> - Basic (Amount in Rs.) <br> - Diluted (Amount in Rs.) <br> Earnings per Share (EPS) after extraordinary items (Face Value of Rs. 2 per Equity Share) <br> *(EPS for the quarter / half-year not annualised) <br> - Basic (Amount in Rs.) <br> - Diluted (Amount in Rs.) |  |  |  |  |  |  |
|  |  |  |  |  |  |  |
|  | 0.50 * | 0.33 * | $\mathrm{c}^{(0.59)^{*}}$ | 0.84 * | $\stackrel{1}{2}_{(1.42)^{*}}$ | $\begin{aligned} & (0.50) \\ & (0.50) \end{aligned}$ |
|  |  |  |  |  |  |  |
|  | 0.50 * | 0.33 * | $(0.59)^{*}$ | 0.84 * | (1.42)* | (0.50) |
|  | 0.50 * | 0.33 * | $(0.59)^{*}$ | 0.84 * | (1.42)* | (0.50) |
| PART II |  |  |  |  |  |  |
|  |  |  |  |  |  |  |
| $1 \begin{aligned} & \text { Public Shareholding } \\ & \text { - Number of Equity Shares } \\ & \\ & \text { - Percentage of shareholding }\end{aligned}$ |  |  |  |  |  |  |
|  | $\begin{array}{r} 146,800,354 \\ 63.52 \% \\ \hline \end{array}$ | $\begin{array}{r} 152,419,213 \\ 65.95 \% \\ \hline \end{array}$ | $\begin{array}{r} 162,399,086 \\ 70.27 \% \\ \hline \end{array}$ | $\begin{array}{r} 146,800,354 \\ 63.52 \% \\ \hline \end{array}$ | $\begin{array}{r} 162,399,086 \\ 70.27 \% \\ \hline \end{array}$ | $\begin{array}{r} 152,437,321 \\ 65.96 \% \\ \hline \end{array}$ |
| 2 Promoters and promoter group Shareholding |  |  |  |  |  |  |
| a) Pledged/Encumbered |  |  |  |  |  |  |
| - Number of shares | - | - | - | - | - | - |
| - Percentage of shares (as a \% of the total shareholding of promoter and promoter group) | - |  | - | - | - |  |
| - Percentage of shares (as a \% of the total share capital of the company) | - |  |  | - |  | - |
| b) Non-encumbered |  |  |  |  |  |  |
| - Number of shares | 84,312,157 | 78,693,298 | 68,713,425 | 84,312,157 | 68,713,425 | 78,675,190 |
| - Percentage of shares (as a \% of the total shareholding of promoter and promoter group) | 100.00\% | 100.00\% | 100.00\% | 100.00\% | 100.00\% | 100.00\% |
| - Percentage of shares (as a \% of the total share capital of the company) | 36.48\% | 34.05\% | 29.73\% | 36.48\% | 29.73\% | 34.04\% |
| Particulars |  |  |  |  |  | Quarter ended |
| B INVESTOR COMPLAINTS |  |  |  |  |  | 30.09.12 |
| Pending at the beginning of the quarter |  |  |  |  |  | - |
|  |  |  |  |  |  | 32 |
| Disposed off during the quarter |  |  |  |  |  | 32 |
| Remaining unresolved at the end of the quarter |  |  |  |  |  | - |
| Items exceeding 10\% of Total ExpenditureLease RentRates and Taxes |  |  |  |  |  |  |
|  | 183.81 | 180.71 | 440.95 | 364.51 | 969.53 | 1,457.97 |
|  | 19.13 | 1.30 | 1,245.91 | 20.43 | 2,594.91 | 2,627.74 |

## Notes to the Financial Results:

1 The consolidated and standalone financial results of Indiabulls Securities Limited ('IBSL', 'the Company') for the quarter and half-year ended September 30 , 2012 have been reviewed by the Audit Committee and approved at the meeting of the Board of Directors held on October 19, 2012. The financial results pertaining to IBSL as a standalone entity have been subjected to a limited review by the Statutory Auditors of the Company.
2 The Board of Directors of the Company at its meeting held on October 19, 2012 has declared an interim dividend of Re. 1 per share.


| 4 | Segment Results |  |  |  | Half year ended |  | Amount Rs. In Lakhs |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Particulars | Quarter ended |  |  |  |  | Year ended |
|  |  | $\begin{gathered} 30.09 .12 \\ \text { (Unaudited) } \\ \hline \end{gathered}$ | $\begin{gathered} 30.06 .12 \\ \text { (Unaudited) } \end{gathered}$ | $\begin{gathered} 30.09 .11 \\ \text { (Unaudited) } \\ \hline \end{gathered}$ | $\begin{gathered} 30.09 .12 \\ \text { (Unaudited) } \\ \hline \end{gathered}$ | $\begin{gathered} 30.09 .11 \\ \text { (Unaudited) } \\ \hline \end{gathered}$ | $\begin{aligned} & 31.03 .12 \\ & \text { (Audited) } \\ & \hline \end{aligned}$ |
| 1 Segment Revenue |  |  |  |  |  |  |  |
|  | Broking \& related activities | 2,735.38 | 2,784.06 | 3,515.92 | 5,519.44 | 7,247.47 | 14,187.35 |
|  | Advisory Services | 0.20 | - | 315.89 | 0.20 | 328.05 | 688.36 |
|  | Total | 2,735.58 | 2,784.06 | 3,831.81 | 5,519.64 | 7,575.52 | 14,875.71 |
|  | Less: Inter Segment Revenue | - | - | - | - | - | - |
|  | Income from Operations | 2,735.58 | 2,784.06 | 3,831.81 | 5,519.64 | 7,575.52 | 14,875.71 |
| 2 Segment Results |  |  |  |  |  |  |  |
| Profit / (Loss) before Tax and Finance Cost |  |  |  |  |  |  |  |
|  | Broking \& related activities | 1,449.73 | 911.54 | (390.59) | 2,361.27 | $(2,078.93)$ | 286.13 |
|  | Advisory Services | 0.20 | - | 265.92 | 0.20 | 277.71 | 587.57 |
|  | Total | 1,449.93 | 911.54 | (124.67) | 2,361.47 | $(1,801.22)$ | 873.70 |
|  | (i) Less: Finance Cost | 102.79 | 58.97 | 1,388.49 | 161.76 | 2,302.99 | 2,464.80 |
|  | (ii) Add: Other unallocable income net off unallocable expenditure | 302.86 | 169.74 | 24.69 | 472.60 | 579.06 | 684.52 |
|  | Total Profit / (Loss) before Tax | 1,650.00 | 1,022.31 | $(1,488.47)$ | 2,672.31 | $(3,525.15)$ | (906.58) |
| 3 | Capital Employed (Segment Assets - Segment Liabilities) |  |  |  |  |  |  |
|  | Broking \& related activities | 8,258.33 | 11,446.31 | 14,370.76 | 8,258.33 | 14,370.76 | 7,888.35 |
|  | Advisory Services |  | - | 6.91 | - | 6.91 | 6.18 |
|  | Unallocable Capital Employed | 13,067.60 | 11,403.49 | 5,582.15 | 13,067.60 | 5,582.15 | 14,184.91 |
|  | Total | 21,325.93 | 22,849.80 | 19,959.82 | 21,325.93 | 19,959.82 | 22,079.44 |

5 Figures for the prior period/year have been regrouped and / or reclassified wherever considered necessary to conform to the current period presentation.
Registered Office: F-60, Malhotra Building, 2nd Floor, Connaught Place, New Delhi 110001.
For and on behalf of Board of Directors

