

| Indiabulls Securities Limited (as standalone entity) <br> Unaudited Financial Results for the Quarter ended June 30, 2012 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Statement of Standalone Unaudited Results for the quarter ended June 30, 2012 |  |  |  |  |  |
|  |  |  |  |  |  |
| Particulars |  | Quarter ended |  |  | Year ended |
|  |  | $\begin{gathered} 30.06 .12 \\ \text { (Unaudited) } \\ \hline \end{gathered}$ | $\begin{gathered} 31.03 .12 \\ \text { (Unaudited) } \end{gathered}$ | $\begin{gathered} 30.06 .11 \\ \text { (Unaudited) } \end{gathered}$ | $\begin{aligned} & \hline 31.03 .12 \\ & \text { (Audited) } \\ & \hline \end{aligned}$ |
| 1 a) Income from Operations <br> b) Other Operating Income <br> Total Income from Operations |  | $\begin{array}{r} \hline 2,349.50 \\ 434.56 \end{array}$ | $\begin{array}{r} \hline 2,878.47 \\ 604.43 \end{array}$ | $\begin{array}{r} \hline 2,901.20 \\ 842.51 \end{array}$ | $\begin{array}{r} 11,333.96 \\ 3,541.75 \end{array}$ |
|  |  | 2,784.06 | 3,482.90 | 3,743.71 | 14,875.71 |
| 2 Expenses |  |  |  |  |  |
|  | a) Employee Benefits expense | 982.46 | 761.08 | 1,753.25 | 4,775.38 |
|  | b) Depreciation and Amortisation expense | 226.43 | 244.08 | 326.43 | 1,187.19 |
|  | c) Operating expenses | 295.88 | 337.75 | 379.62 | 1,366.88 |
|  | d) Administrative and Other expenses | 607.21 | 717.63 | 2,902.47 | 7,357.05 |
|  | Total Expenses | 2,111.98 | 2,060.54 | 5,361.77 | 14,686.50 |
| Profit / (Loss) from Operations before Other Income, Finance Costs and Exceptional Items (1-2) |  | 672.08 | 1,422.36 | (1,618.06) | 189.21 |
| Other Income |  | 449.15 | 167.16 | 612.04 | 1,669.68 |
| Profit / (Loss) from ordinary activity before Finance Costs and Exceptional Items (3+4) |  | 1,121.23 | 1,589.52 | (1,006.02) | 1,858.89 |
| Finance costs |  | 98.92 | 80.60 | 1,030.67 | 2,765.47 |
| 7 Profit / (Loss) from ordinary activity after Finance Costs but before Exceptional Items (5-6) |  | 1,022.31 | 1,508.92 | $(2,036.69)$ | (906.58) |
| 8 Exceptional Items |  | - | - | - |  |
| 9 Profit / (Loss) from Ordinary Activities before tax (7-8) |  | 1,022.31 | 1,508.92 | $(2,036.69)$ | (906.58) |
| 10 Tax expense / (credit) (including Deferred Tax) |  | 251.96 | 451.98 | (125.18) | 253.63 |
| 11 Net Profit / (Loss) from Ordinary Activities after tax (9-10) |  | 770.35 | 1,056.94 | $(1,911.51)$ | $(1,160.21)$ |
| 12 Extraordinary Items (net of tax expense Rs. NIL) |  | - | - | - |  |
| 13 Net Profit / (Loss) for the period (11-12) |  | 770.35 | 1,056.94 | $(1,911.51)$ | $(1,160.21)$ |
| 14 Paid-up Equity Share Capital (Face Value of Rs. 2 per Equity Share) |  | 4,622.25 | 4,622.25 | 4,622.25 | 4,622.25 |
| 15 Reserves excluding Revaluation Reserves as per Balance Sheet |  |  |  |  | 17,457.19 |
| 16 Earnings per Share (EPS) before extraordinary items (Face Value of Rs. 2 per Equity Share) *(EPS for the quarter not annualised) |  |  |  |  |  |
| - Basic (Amount in Rs.)- - Diluted (Amount in Rs.) |  | 0.33 * | 0.46 * | (0.83)* | (0.50) |
|  |  | 0.33 * | 0.46 * | $(0.83)^{*}$ | (0.50) |
| Earnings per Share (EPS) after extraordinary items (Face Value of Rs. 2 per Equity Share) *(EPS for the quarter not annualised) |  |  |  |  |  |
|  |  |  |  |  |  |
| - Basic (Amount in Rs.) <br> - Diluted (Amount in Rs.) |  | 0.33 * | 0.46 * | ${ }^{(0.83) *}$ | (0.50) |
|  |  | 0.33 * | 0.46 * | $(0.83)^{*}$ | (0.50) |
| PART II |  |  |  |  |  |
| A PARTICULARS OF SHAREHOLDING |  |  |  |  |  |
| 1 | Public Shareholding |  |  |  |  |
|  | - Number of Equity Shares | 152,419,213 | 152,437,321 | 162,399,086 | 152,437,321 |
|  | - Percentage of shareholding | 65.95\% | 65.96\% | 70.27\% | 65.96\% |
|  | Promoters and promoter group Shareholding |  |  |  |  |
|  | a) Pledged/Encumbered |  |  |  |  |
|  | - Number of shares |  |  |  |  |
|  | - Percentage of shares (as a \% of the total shareholding of promoter and promoter group) | - | - | - |  |
|  | - Percentage of shares (as a \% of the total share capital of the company) |  | - | - |  |
|  | b) Non-encumbered |  |  |  |  |
|  | - Number of shares | 78,693,298 | 78,675,190 | 68,713,425 | 78,675,190 |
|  | - Percentage of shares (as a \% of the total shareholding of promoter and promoter group) | 100.00\% | 100.00\% | 100.00\% | 100.00\% |
|  | - Percentage of shares (as a \% of the total share capital of the company) | 34.05\% | 34.04\% | 29.73\% | 34.04\% |
|  | Particulars |  |  |  | Quarter ended |
| B INVESTOR COMPLAINTS |  |  |  |  | 30.06.12 |
| Pending at the beginning of the quarter |  |  |  |  |  |
|  |  |  |  |  | 29 |
| Disposed off during the quarter |  |  |  |  | 29 |
| Remaining unresolved at the end of the quarter |  |  |  |  |  |
| Items exceeding 10\% of Total Expenditure |  |  |  |  |  |
|  | Lease Rent | 180.71 | 209.37 | 528.59 | 1,457.97 |
| Rates and Taxes |  | 1.30 | 0.83 | 1,349.00 | 2,627.74 |
| Notes to the Financial Results: <br> 1 The consolidated and standalone financial results of Indiabulls Securities Limited ('IBSL', 'the Company') for the quarter ended June 30,2012 have been reviewed by the Audit Committee and approved at the meeting of the Board of Directors held on July 21, 2012. The financial results pertaining to IBSL as a standalone entity have been subjected to a limited review by the Statutory Auditors of the Company. |  |  |  |  |  |
|  |  |  |  |  |  |
|  | 2 Segment Results | Quarter ended |  |  |  |
|  | Particulars |  |  |  | ount Rs. In Lakhs Year ended |
|  |  | $30.06 .12$ (Unaudited) | $\begin{gathered} 31.03 .12 \\ \text { (Unaudited) } \end{gathered}$ | $\begin{gathered} 30.06 .11 \\ \text { (Unaudited) } \end{gathered}$ | $31.03 .12$ <br> (Audited) |
| ${ }^{1}$ | Segment Revenue |  |  |  |  |
|  | Broking \& related activities | 2,784.06 | 3,482.78 | 3,731.56 | 14,187.35 |
|  | Advisory Services |  | 0.12 | 12.15 | 688.36 |
|  | Total | 2,784.06 | 3,482.90 | 3,743.71 | 14,875.71 |
|  | Less: Inter Segment Revenue | - | - | - | $\xrightarrow{-}$ |
|  | Income from Operations | 2,784.06 | 3,482.90 | 3,743.71 | 14,875.71 |
|  | Segment Results |  |  |  |  |
|  | Profit / (Loss) before Tax and Interest |  |  |  |  |
|  | Broking \& related activities | 911.54 | 1,399.41 | $(1,688.35)$ | 286.13 |
|  | Advisory Services | - | (0.24) | 11.79 | 587.57 |
|  | Total | 911.54 | 1,399.17 | $(1,676.56)$ | 873.70 |
|  | (i) Less: Interest | 58.97 | 27.91 | 914.50 | 2,464.80 |
|  | (ii) Add: Other unallocable income net off unallocable expenditure | 169.74 | 137.66 | 554.37 | 684.52 |
|  | Total Profit / (Loss) before Tax | 1,022.31 | 1,508.92 | $(2,036.69)$ | (906.58) |
| 3 | Capital Employed (Segment Assets - Segment Liabilities) |  |  |  |  |
|  | Broking \& related activities | 11,446.31 | 7,888.35 | 16,194.86 | 7,888.35 |
|  | Advisory Services |  | 6.18 | 7.27 | 6.18 |
|  | Unallocable Capital Employed | 11,403.49 | 14,184.91 | 5,126.01 | 14,184.91 |
|  | Total | 22,849.80 | 22,079.44 | 21,328.14 | 22,079.44 |
| 3 The unaudited figures in respect of the results for preceding quarter ended March 31, 2012 are the balancing figures between the audited financial results in respect of the full financial year ended March 31 , 2012 and the published year to date figures upto the third quarter ended December 31, 2011. <br> 4 Figures for the prior period/year have been regrouped and / or reclassified wherever considered necessary to conform to the current period presentation. |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |
| Registered Office: F-60, Malhotra Building, 2nd Floor, Connaught Place, New Delhi 110001. |  | For and on behalf of Board of Directors |  |  |  |
| Place : Mumbai <br> Date : July 21, 2012 |  | Divyesh B. Shah CEO \& Director |  |  |  |
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