\begin{tabular}{|c|c|c|c|c|c|c|}
\hline  \&  \&  \&  \&  \&  \& \\
\hline \begin{tabular}{l}
Indiab \\
Unaudited for the quarter and
\end{tabular} \& \begin{tabular}{l}
Securities \\
solidated Fina months end
\end{tabular} \& \begin{tabular}{l}
mited \\
al Results December 3
\end{tabular} \& \[
012
\] \& \& \& \\
\hline PART I \& \& \& \& \& \& nt Rs. in Lakhs \\
\hline Statement of Consolidated Unaudited \& for the quarter \& ine months e \& December 31, \& \& \& \\
\hline \& \& Quarter ended \& \& Nine mont \& ended \& Year ended \\
\hline Particulars \& \[
\begin{gathered}
31.12 .12 \\
\text { (Unaudited) } \\
\hline
\end{gathered}
\] \& \[
\begin{gathered}
30.09 .12 \\
\text { (Unaudited) } \\
\hline
\end{gathered}
\] \& \[
\begin{gathered}
31.12 .11 \\
\text { (Unaudited) } \\
\hline
\end{gathered}
\] \& \[
\begin{gathered}
31.12 .12 \\
\text { (Unaudited) } \\
\hline
\end{gathered}
\] \& \[
\begin{gathered}
\hline 31.12 .11 \\
\text { (Unaudited) } \\
\hline
\end{gathered}
\] \& \[
\begin{aligned}
\& 31.03 .12 \\
\& \text { (Audited) } \\
\& \hline
\end{aligned}
\] \\
\hline \begin{tabular}{l}
1 Income from Operations \\
a) Income from Operations \\
b) Other Operating Income \\
Total Income from Operations
\end{tabular} \& \[
\begin{array}{r}
5,527.23 \\
528.07 \\
6,055.30 \\
\hline
\end{array}
\] \& \[
\begin{array}{r}
3,463.86 \\
539.93 \\
\mathbf{4 , 0 0 3 . 7 9} \\
\hline
\end{array}
\] \& \[
\begin{aligned}
\& 3,910.26 \\
\& 1,031.79 \\
\& \mathbf{4 , 9 4 2 . 0 5} \\
\& \hline
\end{aligned}
\] \& \[
\begin{array}{r}
12,640.62 \\
1,541.13 \\
\mathbf{1 4 , 1 8 1 . 7 5} \\
\hline
\end{array}
\] \& \[
\begin{array}{r}
10,827.90 \\
3,084.64 \\
\mathbf{1 3 , 9 1 2 . 5 4} \\
\hline
\end{array}
\] \& \[
\begin{array}{r}
14,017.21 \\
4,404.43 \\
\mathbf{1 8 , 4 2 1 . 6 4} \\
\hline
\end{array}
\] \\
\hline \begin{tabular}{l}
2 Expenses \\
a) Employee Benefits expense \\
b) Depreciation and Amortisation expense \\
c) Operating expenses \\
d) Administrative and Other expenses \\
Total Expenses
\end{tabular} \& \(1,753.39\)
192.38
338.47
\(1,012.25\)
\(\mathbf{3 , 2 9 6 . 4 9}\) \& \[
\begin{array}{r}
1,282.21 \\
214.80 \\
337.92 \\
1,000.23 \\
\mathbf{2 , 8 3 5 . 1 6} \\
\hline
\end{array}
\] \& \[
\begin{array}{r}
1,612.19 \\
282.13 \\
385.96 \\
1,479.33 \\
\mathbf{3 , 7 5 9 . 6 1} \\
\hline
\end{array}
\] \& \[
\begin{array}{r}
4,602.08 \\
637.33 \\
1,039.65 \\
\mathbf{2 , 9 0 2 . 1 0} \\
\mathbf{9 , 1 8 1 . 1 6} \\
\hline
\end{array}
\] \& \[
\begin{array}{r}
5,574.32 \\
956.14 \\
1,206.23 \\
6,971.42 \\
\mathbf{1 4 , 7 0 8 . 1 1} \\
\hline
\end{array}
\] \& \[
\begin{array}{r}
7,231.14 \\
1,203.92 \\
1,600.19 \\
7,843.67 \\
\mathbf{1 7 , 8 7 8 . 9 2} \\
\hline
\end{array}
\] \\
\hline 3 Profit / (Loss) from Operations before Other Income, Finance costs and Exceptional Items (1-2) \& 2,758.81 \& 1,168.63 \& 1,182.44 \& 5,000.59 \& (795.57) \& 542.72 \\
\hline 4 Other Income \& 215.30 \& 733.84 \& 370.69 \& 1,319.74 \& 1,431.31 \& 1,527.95 \\
\hline 5 Profit from ordinary activity before Finance Costs and Exceptional Items (3+4) \& 2,974.11 \& 1,902.47 \& 1,553.13 \& 6,320.33 \& 635.74 \& 2,070.67 \\
\hline 6 Finance costs \& 285.36 \& 155.39 \& 191.38 \& 541.43 \& 2,680.96 \& 2,767.76 \\
\hline 7 Profit / (Loss) from ordinary activity after Finance Costs but before Exceptional Items (5-6) \& 2,688.75 \& 1,747.08 \& 1,361.75 \& 5,778.90 \& (2,045.22) \& (697.09) \\
\hline 8 Exceptional Items \& - \& - \& - \& - \& - \& - \\
\hline 9 Profit / (Loss) from Ordinary Activities before tax (7-8) \& 2,688.75 \& 1,747.08 \& 1,361.75 \& 5,778.90 \& (2,045.22) \& (697.09) \\
\hline 10 Tax expense / (credit) (including Deferred Tax) \& 867.99 \& 521.74 \& 123.93 \& 1,749.85 \& (79.55) \& 331.21 \\
\hline 11 Net Profit / (Loss) from Ordinary Activities after tax (9-10) \& 1,820.76 \& 1,225.34 \& 1,237.82 \& 4,029.05 \& \((1,965.67)\) \& \((1,028.30)\) \\
\hline 12 Extraordinary Items (net of tax expense Rs. Nil) \& - \& - \& - \& - \& - \& - \\
\hline 13 Net Profit / (Loss) for the period (11-12) \& 1,820.76 \& 1,225.34 \& 1,237.82 \& 4,029.05 \& \((1,965.67)\) \& \((1,028.30)\) \\
\hline 14 Share of Profit / (Loss) of Associates (Net) \& (15.92) \& (23.41) \& - \& (43.38) \& - \& 2.81 \\
\hline \multirow[t]{2}{*}{\begin{tabular}{l}
15 Minority Interest \\
16 Net Profit / (Loss) from Ordinary Activities after tax, Share of Profit of Associates (net) and Minority Interest (13+14-15)
\end{tabular}} \& - \& - \& - \& - \& - \& - \\
\hline \& 1,804.84 \& 1,201.93 \& 1,237.82 \& 3,985.67 \& \((1,965.67)\) \& \((1,025.49)\) \\
\hline 17 Paid-up Equity Share Capital (Face Value of Rs. 2 per Equity Share) \& 4,622.25 \& 4,622.25 \& 4,622.25 \& 4,622.25 \& 4,622.25 \& 4,622.25 \\
\hline 18 Reserves excluding Revaluation Reserves as per Balance Sheet \& \& \& \& \& \& 18,807.55 \\
\hline 19 Minority Interest \& - \& - \& - \& - \& - \& - \\
\hline \begin{tabular}{l}
20 Earnings per Share (EPS) before extraordinary items (Face Value of Rs. 2 per Equity Share) \\
*(EPS for the quarter / nine months not annualised) \\
- Basic (Amount in Rs.) \\
- Diluted (Amount in Rs.) \\
Earnings per Share (EPS) after extraordinary items (Face Value of Rs. 2 per Equity Share) \\
*(EPS for the quarter / nine months not annualised) \\
- Basic (Amount in Rs.) \\
- Diluted (Amount in Rs.)
\end{tabular} \& \[
\begin{aligned}
\& 0.78 \text { * } \\
\& 0.78 \text { * } \\
\& \\
\& 0.78 * \\
\& 0.78 \text { * }
\end{aligned}
\] \& \[
\begin{aligned}
\& 0.52 \text { * } \\
\& 0.52 \text { * } \\
\& \\
\& 0.52 \text { * } \\
\& 0.52 \text { * } \\
\& \hline
\end{aligned}
\] \& \[
\begin{aligned}
\& 0.54 * \\
\& 0.54 \text { * } \\
\& \\
\& 0.54 * \\
\& 0.54 * \\
\& \hline
\end{aligned}
\] \& \[
\begin{aligned}
\& 1.72 * \\
\& 1.72 * \\
\& \\
\& 1.72 * \\
\& 1.72 *
\end{aligned}
\] \& \((0.85)^{*}\)
\((0.85)^{*}\)

$(0.85)^{*}$

$(0.85)^{*}$ \& | $(0.44)$ |
| :--- |
| $(0.44)$ |
|  |
|  |
| $(0.44)$ |
| $(0.44)$ | \\

\hline \multicolumn{7}{|l|}{PART II} \\

\hline | PARTICULARS OF SHAREHOLDING 1 Public Shareholding |
| :--- |
| - Number of Equity Shares |
| - Percentage of shareholding | \& \[

$$
\begin{array}{r}
140,992,086 \\
61.01 \%
\end{array}
$$

\] \& \[

$$
\begin{array}{r}
146,800,354 \\
63.52 \% \\
\hline
\end{array}
$$

\] \& \[

$$
\begin{array}{r}
161,383,248 \\
69.83 \%
\end{array}
$$

\] \& \[

$$
\begin{array}{r}
140,992,086 \\
61.01 \% \\
\hline
\end{array}
$$

\] \& \[

$$
\begin{array}{r}
161,383,248 \\
69.83 \% \\
\hline
\end{array}
$$

\] \& \[

$$
\begin{array}{r}
152,437,321 \\
65.96 \% \\
\hline
\end{array}
$$
\] \\

\hline | 2 Promoters and Promoter Group Shareholding |
| :--- |
| a) Pledged/Encumbered |
| - Number of shares |
| - Percentage of shares (as a \% of the total shareholding of promoter and promoter group) |
| - Percentage of shares (as a \% of the total share capital of the company) |
| b) Non-encumbered |
| - Number of shares |
| - Percentage of shares (as a \% of the total shareholding of promoter and promoter group) |
| - Percentage of shares (as a \% of the total share capital of the company) | \& \[

$$
\begin{array}{r}
90,120,425 \\
100.00 \% \\
38.99 \%
\end{array}
$$

\] \& \[

$$
\begin{array}{r}
84,312,157 \\
100.00 \% \\
36.48 \%
\end{array}
$$

\] \& \[

$$
\begin{array}{r}
69,729,263 \\
100.00 \% \\
30.17 \%
\end{array}
$$

\] \& \[

$$
\begin{array}{r}
90,120,425 \\
100.00 \% \\
38.99 \%
\end{array}
$$

\] \& \[

$$
\begin{array}{r}
69,729,263 \\
100.00 \% \\
30.17 \%
\end{array}
$$

\] \& \[

$$
\begin{array}{r}
78,675,190 \\
100.00 \% \\
34.04 \%
\end{array}
$$
\] \\

\hline
\end{tabular}

## Notes to the Financial Results:



 resulting unrealised gains / losses. The Investment in associates are accounted by application of the "Equity Method". The Consolidated Financial Statements are prepared by applying uniform accounting policies.

| 2 | Segment Results |  |  |  | Amount Rs. in Lakhs |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Quarter ended |  |  | Nine months ended |  | Year ended |
|  |  | 31.12.12 (Unaudited) | $\begin{gathered} 30.09 .12 \\ \text { (Unaudited) } \\ \hline \end{gathered}$ | $\begin{gathered} 31.12 .11 \\ \text { (Unaudited) } \\ \hline \end{gathered}$ | 31.12.12 (Unaudited) | 31.12 .11 (Unaudited) | $\begin{aligned} & 31.03 .12 \\ & \text { (Audited) } \\ & \hline \end{aligned}$ |
| 1 | Segment Revenue |  |  |  |  |  |  |
|  | Broking \& related activities | 6,003.89 | 4,003.59 | 4,549.86 | 14,130.14 | 13,191.65 | 17,700.63 |
|  | Advisory Services | 51.41 | 0.20 | 392.19 | 51.61 | 720.89 | 721.01 |
|  | Total | 6,055.30 | 4,003.79 | 4,942.05 | 14,181.75 | 13,912.54 | 18,421.64 |
|  | Less: Inter Segment Revenue |  | - | - | - |  | - |
|  | Income from Operations | 6,055.30 | 4,003.79 | 4,942.05 | 14,181.75 | 13,912.54 | 18,421.64 |
| 2 | Segment Results |  |  |  |  |  |  |
|  | Profit / (Loss) before Tax and Finance Cost |  |  |  |  |  |  |
|  | Broking \& related activities | 2,734.23 | 1,681.74 | 1,239.31 | 5,735.02 | (695.91) | 957.65 |
|  | Advisory Services | 51.41 | 0.20 | 342.10 | 51.61 | 620.46 | 620.22 |
|  | Total | 2,785.64 | 1,681.94 | 1,581.41 | 5,786.63 | (75.45) | 1,577.87 |
|  | (i) Less: Finance Cost | 250.61 | 108.27 | 125.60 | 417.88 | 2,426.94 | 2,459.28 |
|  | (ii) Add / (Less): Other unallocable income / (expenditure) net off unallocable expenditure / income | 153.72 | 173.41 | (94.06) | 410.15 | 457.17 | 184.32 |
|  | Total Profit / (Loss) Before Tax | 2,688.75 | 1,747.08 | 1,361.75 | 5,778.90 | (2,045.22) | (697.09) |
| 3 | Capital Employed (Segment Assets - Segment Liabilities) |  |  |  |  |  |  |
|  | Broking \& related activities | 21,511.91 | 15,779.86 | 23,246.11 | 21,511.91 | 23,246.11 | 12,574.69 |
|  | Advisory Services | - | - | 6.54 | - | 6.54 | 6.18 |
|  | Unallocable Capital Employed | 531.46 | 7,144.73 | (763.01) | 531.46 | (763.01) | 10,848.93 |
|  | Total | 22,043.37 | 22,924.59 | 22,489.64 | 22,043.37 | 22,489.64 | 23,429.80 |


| Indiabulls Securities Limited (as standalone entity) <br> Unaudited Financial Results <br> for the quarter and nine months ended December 31, 2012 |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| PART I $\quad$ Statement of Standalone Unaudited R | for the quarter and nine months ended December 31, 2012 Amount Rs. in Lakhs |  |  |  |  |  |
|  |  |  |  |  |  |  |
| Particulars | Quarter ended |  |  | Nine months ended |  | Year ended |
|  | $\begin{gathered} 31.12 .12 \\ \text { (Unaudited) } \\ \hline \end{gathered}$ | $\begin{gathered} 30.09 .12 \\ \text { (Unaudited) } \\ \hline \end{gathered}$ | $\begin{gathered} 31.12 .11 \\ \text { (Unaudited) } \\ \hline \end{gathered}$ | $\begin{gathered} 31.12 .12 \\ \text { (Unaudited) } \\ \hline \end{gathered}$ | $\begin{gathered} 31.12 .11 \\ \text { (Unaudited) } \\ \hline \end{gathered}$ | $\begin{aligned} & \hline 31.03 .12 \\ & \text { (Audited) } \\ & \hline \end{aligned}$ |
| 1 a) Income from Operations <br> b) Other Operating Income Total Income from Operations | $\begin{array}{r}2,175.62 \\ 938.54 \\ \hline\end{array}$ | $\begin{array}{r} 1,234.81 \\ 500.77 \end{array}$ | $\begin{array}{r} \hline 2,857.78 \\ 959.49 \end{array}$ | $\begin{aligned} & \hline 6,759.93 \\ & 1,873.87 \end{aligned}$ | $8,455.48$ $2,937.32$ | $\begin{array}{r} \hline 11,333.96 \\ 3,541.75 \end{array}$ |
|  | 3,114.16 | 2,735.58 | 3,817.27 | 8,633.80 | 11,392.80 | 14,875.71 |
| 2 Expenses |  |  |  |  |  |  |
| a) Employee Benefits expense | 565.34 | 658.22 | 1,017.72 | 2,206.02 | 4,014.31 | 4,775.38 |
| b) Depreciation and Amortisation expense | 188.79 | 211.08 | 278.38 | 626.30 | 943.11 | 1,187.19 |
| c) Operating expenses | 285.41 | 273.46 | 321.14 | 854.75 | 1,029.13 | 1,366.88 |
| d) Administrative and Other expenses | 514.19 | 645.71 | 1,323.27 | 1,767.11 | 6,639.41 | 7,357.05 |
| Total Expenses | 1,553.73 | 1,788.47 | 2,940.51 | 5,454.18 | 12,625.96 | 14,686.50 |
| 3 Profit / (Loss) from Operations before Other Income, Finance Costs and Exceptional Items (1-2) | 1,560.43 | 947.11 | 876.76 | 3,179.62 | $(1,233.16)$ | 189.21 |
| 4 Other Income | 621.50 | 850.13 | 430.69 | 1,920.78 | 1,502.52 | 1,669.68 |
| 5 Profit from ordinary activity before Finance Costs and Exceptional Items (3+4) | 2,181.93 | 1,797.24 | 1,307.45 | 5,100.40 | 269.36 | 1,858.89 |
| 6 Finance costs | 250.55 | 147.24 | 197.80 | 496.71 | 2,684.86 | 2,765.47 |
| 7 Profit / (Loss) from ordinary activity after Finance Costs but before Exceptional Items (5-6) | 1,931.38 | 1,650.00 | 1,109.65 | 4,603.69 | $(2,415.50)$ | (906.58) |
| 8 Exceptional Items | - | - | - | - | - | - |
| 9 Profit / (Loss) from Ordinary Activities before tax (7-8) | 1,931.38 | 1,650.00 | 1,109.65 | 4,603.69 | (2,415.50) | (906.58) |
| 10 Tax expense / (credit) (including Deferred Tax) | 628.08 | 487.81 | 46.97 | 1,367.85 | (198.35) | 253.63 |
| 11 Net Profit / (Loss) from Ordinary Activities after tax (9-10) | 1,303.30 | 1,162.19 | 1,062.68 | 3,235.84 | (2,217.15) | $(1,160.21)$ |
| 12 Extraordinary Items (net of tax expense Rs. NIL) | - | - | - | - | - | - |
| 13 Net Profit / (Loss) for the period (11-12) | 1,303.30 | 1,162.19 | 1,062.68 | 3,235.84 | (2,217.15) | $(1,160.21)$ |
| 14 Paid-up Equity Share Capital (Face Value of Rs. 2 per Equity Share) | 4,622.25 | 4,622.25 | 4,622.25 | 4,622.25 | 4,622.25 | 4,622.25 |
| 15 Reserves excluding Revaluation Reserves as per Balance Sheet |  |  |  |  |  | 17,457.19 |
| 16 Earnings per Share (EPS) before extraordinary items (Face Value of Rs. 2 per Equity Share) <br> *(EPS for the quarter / nine months not annualised) <br> - Basic (Amount in Rs.) <br> - Diluted (Amount in Rs.) <br> Earnings per Share (EPS) after extraordinary items (Face Value of Rs. 2 per Equity Share) <br> *(EPS for the quarter / nine months not annualised) <br> - Basic (Amount in Rs.) <br> - Diluted (Amount in Rs.) |  |  |  |  |  |  |
|  | 0.56 * | 0.50 * | 0.46 * | 1.40 * | (0.96)* | (0.50) |
|  | 0.56 * | 0.50 * | 0.46 * | 1.40 * | (0.96)* | (0.50) |
|  |  |  |  |  |  |  |
|  | 0.56 * | 0.50 * | 0.46 * | 1.40 * | $(0.96)^{*}$ | (0.50) |
|  | 0.56 * | 0.50 * | 0.46 * | 1.40 * | (0.96)* | (0.50) |
| PART II |  |  |  |  |  |  |
| A PARTICULARS OF SHAREHOLDING |  |  |  |  |  |  |
| (1) Public Shareholding- Number of Equity Shares <br>  |  |  |  |  |  |  |
|  | 140,992,086 | 146,800,354 | 161,383,248 | 140,992,086 | 161,383,248 | 152,437,321 |
|  | 61.01\% | 63.52\% | 69.83\% | 61.01\% | 69.83\% | 65.96\% |
| 2 Promoters and promoter group Shareholding <br> a) Pledged/Encumbered <br> - Number of shares <br> - Percentage of shares (as a \% of the total shareholding of promoter and promoter group) <br> - Percentage of shares (as a \% of the total share capital of the company) <br> b) Non-encumbered <br> - Number of shares <br> - Percentage of shares (as a \% of the total shareholding of promoter and promoter group) <br> - Percentage of shares (as a \% of the total share capital of the company) |  |  |  |  |  |  |
|  | - |  | - |  |  |  |
|  |  |  | - | - | - |  |
|  | - | - | - | - | - | - |
|  |  |  |  |  |  |  |
|  | 90,120,425 | 84,312,157 | 69,729,263 | 90,120,425 | 69,729,263 | 78,675,190 |
|  | 100.00\% | 100.00\% | 100.00\% | 100.00\% | 100.00\% | 100.00\% |
|  | 38.99\% | 36.48\% | 30.17\% | 38.99\% | 30.17\% | 34.04\% |
| Particulars |  |  |  |  |  | Quarter ended |
| B INVESTOR COMPLAINTS |  |  |  |  |  | 31.12.12 |
| Pending at the beginning of the quarter |  |  |  |  |  | - |
| Received during the quarter |  |  |  |  |  | 108 |
| Disposed off during the quarter |  |  |  |  |  | 106 |
| Remaining unresolved at the end of the quarter |  |  |  |  |  | 2 |
| Items exceeding 10\% of Total Expenditure |  |  |  |  |  |  |
| Lease Rent | 115.52 | 183.81 | 279.07 | 480.04 | 1,248.60 | 1,457.97 |
| Loss on sale of Investments | - | - | 412.05 | - | 412.05 | 331.43 |
| Rates and Taxes | 50.21 | 19.13 | 32.00 | 70.64 | 2,626.91 | 2,627.74 |



